They're betting on the casino

WMass residents see MGM as opportunity

Luigi Calabrese recalled the anxious feeling he had on the first day of classes at the Massachusetts Casino Career Training Institute, the gaming school that prepares area residents to work at MGM Springfield.

The Westfield resident had worked in the restaurant business for most of his life. He owned his own pizza shop. At 58, he was making a big move. Calabrese was going back to school to learn how to deal cards so he can start a new career at MGM Springfield.

When he walked through the doors of the school at 95 State St., he recalled, “I was very nervous. I didn’t know how I was going to come across. But from the minute they met us downstairs, they made us very comfortable, and I really felt at home. The instructors were amazing. I started learning how to deal blackjack, and I fell in love with it right away.”

After he completed training for blackjack and three other table games classes, Calabrese went through an audition with MGM. The company offered him a full-time job. He will deal blackjack between 4 a.m. and noon, the shift he requested.

“I’m excited at my age to find a new career,” Calabrese said. “I’m proud that I got four different diplomas and did well in my classes. I really wanted this. I really like the business, and I’m looking forward to it.”

Calabrese was among the first group of job-seekers to complete training at MCCTI in Springfield. Holyoke Community College and Springfield Technical Community College, in collaboration with MGM, created the training school to help people learn skills to work at MGM Springfield. The next round of classes starts Monday. MGM, which officially opened Aug. 24, has hired 3,000 people, including several graduates from MCCTI.

MCCTI offers classes in blackjack, carnival games, roulette, mini baccarat, craps and poker. According to Michele Cabral, director of MCCTI, “Approximately 200 people started classes in the spring. Many took multiple classes. Over 80 percent received job offers while others decided to pursue different careers or are planning to continue classes in the fall.”

“We’re proud of the MCCTI graduates who are starting new jobs at MGM Springfield,” STCC president John B. Cook said. “It wasn’t that we told them they were good. It was hard work and determination. We’re thrilled that the gaming school opened the door to a new career for so many people.”

“One of our goals as community colleges is to provide a quality workforce for area employers,” said HCC president Christina Royal. “HCC’s collaborations with STCC make this a top priority and the MCCTI partnership with MGM Springfield aligns with our long history of helping people in the community find career pathways.”

The trainees who earned certificates and were hired by MGM bring different experiences to the gaming floor. Some decided to change careers. Others are entering the job market for the first time. While they come from diverse backgrounds, they share a common purpose: to make sure customers have fun.

“It’s all about customer service,” Calabrese said. “You have to go above and beyond to make customers happy.”

Other MCCTI graduates echoed Calabrese’s comments.

“It’s not a regular job. We’re in the entertainment business,” said Keisha Morales, 21, who is starting her first job after several years of hardship. Morales left home at 15, got pregnant a year later and moved from shelter to shelter. In recent years, she was living on public assistance. But she wanted a better life for herself and her daughter. She sought help from the New England Farm Workers’ Council, a service agency that helps low-income residents obtain employment skills training and education. Morales received her high school equivalency diploma (known as the HISET) in December and then enrolled in MCCTI in February.

“Ever since I received my HISET, everything has just skyrocketed,” said Morales, of Springfield. “I was able to get a scholarship through the Corporation for Public Management (a program that helps people break the cycle of welfare dependency). That paid for my training. I was able to get my foot in the door at MGM. I went through 10 weeks of training. I passed my auditions. It was amazing going through the experience. I started at the bottom.”

NEFCW is one of the organizations that pays for training for its participants. Others include Jump Start at Holyoke Community College. Related Companies, which owns the high-rise building Chestnut Towers, paid for residents to attend the school.

In addition, scholarships are still available from the STCC and HCC Foundations.

Luis Feliz, director of Strategic Partnerships & Workforce Development at the New England Farm Workers’ Council, called MCCTI a launch pad into the middle class for many who have struggled to make ends meet in Western Massachusetts.

“At the NEFWC, we pride ourselves in our commitment to meet the needs of the people we serve. Our program is the only one of its kind in the United States,” said Feliz.

New living with her aunt, Morales hopes to save money and find a two-bedroom apartment for herself and her daughter. She wants to grow with MGM Springfield.

One of Morales’ MCCTI classmates, Diane Garvey, of Wilbraham, also knows that MGM is a big company with room for movement. Like Morales and Calabrese, Garvey will start as a blackjack dealer at the casino.

Garvey previously worked in sales, but decided to switch careers. She knew MGM was coming to Springfield, and saw the training school as a way to get a foot in the door.

“I was interested in trying to find a new way to get into one of the bigger companies around here,” Garvey said. “I looked into MGM and saw the dealer classes were available through MCCTI.”

She completed four of the classes and was offered a job at MGM after her audition.

“I really enjoyed the classes. It was a lot of fun,” she said. “It sounded like a good way to get hired by MGM. You need the experience and knowledge of dealing to get hired.”

To register for gaming classes and find more information, visit www.mccti.org/school.html. Blackjack and roulette classes begin Monday. Craps, mini baccarat and carnival games classes begin in October. Scholarships are available.